

2024 Northeast

Class Advisors		Monday July 29 8:00 AM	Monday July 29 12:30 PM	Monday July 29 4:15 PM	Tuesday July 30 8:00 AM	Tuesday July 30 10:30 AM	Tuesday July 30 1:30 PM	Wednesday July 31 8:00 AM	Wednesday July 31 12:30 PM	Thursday August 1 8:00 AM
1-1		C180 Guide to Governance Bob Harris	C135 Diversity, Equity, and Inclusion Nika White	E110 Revving Your Revenue Stream Josh Vanada	E210 Executive Finance Mike Gellman	E310 Evolving Membership Models Adrian Cain	C150 Communicating With Confidence Crystal Allen Dallas	C110 Financial Fitness Mike Gellman	C125 Hiring, Firing, and Everything In Between Pam Green	C185 Recruit, Engage, and Retain Your Members Jakub Konysz
		C230 Managers Who Motivate Matt Harrington	C220 Is That Legal? Dave Goch	E120 Executive Law Dave Goch	E211 Sponsorship Solicitation Kate Conroy	E330 Keys to Delegation and Empowerment Amber Batchelor	C270 Effective Government Affairs Programs Brian Francis	C260 Marketing Strategies Nika White	C261 Events: Strategy and Operations Josh Vanada	C240 Foundations Adrian Cain
3-1		C360 Culture of Innovation Crystal Allen Dallas	C330 Everyday Ethics Josh Vanada	E130 E130 501(c)(3) Financials of Foundation Management Mike Gellman	E235 Diversity, Equity, and Inclusion - Strategic Planning for Your Organization Nika White	E343 Building a Brighter Future: Business Leadership in Education Aaron Merchen	C380 Volunteer Development Marie Stravlo	C340 Strategic Planning Jakub Konysz	C341 Building Strategic Partnerships Adrian Cain	C310 Budgeting and the Bottom Line Mike Gellman
		C420 Current Legal Issues Facing Your Organization Dave Goch	C470 Advocacy and Alliances Brian Francis	E140 Building Organizational Excellence Bob Harris	E240 Strong Associations for the Future Bob Harris	E350 The Art of Persuasion and Negotiation Josh Vanada	C460 Integrating Strategic Technology Solutions Bob Thomas	C430 Becoming a Strategic Leader Amber Batchelor	C441 Industry Trends Jakub Konysz	C490 Organization Leadership for the Future Pam Green
4-1		11:30 AM		E142 Fundamentals of Community and Economic Development Adrian Cain	E241 Strong Chambers for the Future Adrian Cain	E360 Strategic Communications Crystal Allen Dallas	5:00 PM	11:30 AM	4:00 PM	11:30 AM
		4:00 PM		E150 Unleash the Leader Within Matt Harrington	E243 Creating a Future-Ready Workforce Sarah Castro	E362 Policy Development and Implementation Bob Harris	<div style="background-color: yellow; padding: 2px;">New Faculty</div> <div style="background-color: blue; color: white; padding: 2px;">Course Audit</div>			
		E163 Communicating Through Media Crystal Allen Dallas	E244 Using Data to Grow and Sustain Your Organization Bob Thomas	E380 Delivering Value Raymond Towle						
		E180 Building Better Boards and Committees Marie Stravlo	10:00 AM		12:30 PM					
		6:15 PM								