

# 2024 Southeast

	Class Advisors	Monday June 24 8:00 AM	Monday June 24 12:30 PM	Monday June 24 4:15 PM	Tuesday June 25 8:00 AM	Tuesday June 25 10:30 AM	Tuesday June 25 1:30 PM	Wednesday June 26 8:00 AM	Wednesday June 26 12:30 PM	Thursday June 27 8:00 AM
1-1	Lynn Ramsey	C125 Hiring, Firing, and Everything In Between  Pam Green	C185 Recruit, Engage, and Retain Your Members  Chris Strong	E110 Revving Your Revenue Stream  Jason Ebey	E210 Executive Finance  Mike Gellman	E310 Evolving Membership Models  Chris Strong	C110 Financial Fitness  Mike Gellman	C135 Diversity, Equity, and Inclusion  Nika White	C180 Guide to Governance  Jeremy Arthur	C150 Communicating With Confidence  
1-2	Penny Hughey	C150 Communicating With Confidence  Chakisse Newton	C185 Recruit, Engage, and Retain Your Members  Teri Smiley	E120 Executive Law  Andy Dye	E211 Sponsorship Solicitation  Jason Ebey	E330 Keys to Delegation and Empowerment  Nika White	C125 Hiring, Firing, and Everything In Between  Pam Green	C180 Guide to Governance  Bob Harris	C110 Financial Fitness  Mike Gellman	C135 Diversity, Equity, and Inclusion  Markey Pierre
2-1	Gina Suydam	C220 Is That Legal?  Andy Dye	C230 Managers Who Motivate  Justin Patton	E126 Dealing With Challenging Employees  Pam Green	E230 Managing Upward  Justin Patton	E331 CEO Lessons Learned  Anissa Starnes	C260 Marketing Strategies  Jeanne Sheehy	C270 Effective Government Affairs Programs  Joseph Jones	C240 Foundations  Christine Kennedy	C261 Events: Strategy and Operations  Cally D'Angelo
2-2	Suzie Lusk	C260 Marketing Strategies  Jeanne Sheehy	C240 Foundations  Christine Kennedy	E130 501(c)(3) Financials of Foundation Management  Mike Gellman	E235 Diversity, Equity, and Inclusion - Strategic Planning for Your Organization  Nika White	E342 Advanced Strategies of Community and Economic Development  Bob Rohrlack	C261 Events: Strategy and Operations  Cally D'Angelo	C220 Is That Legal?  Andy Dye	C230 Managers Who Motivate  Justin Patton	C270 Effective Government Affairs Programs  Joseph Jones
3-1	Zandra Hereford	C380 Volunteer Development  Lowell Aplebaum	C341 Building Strategic Partnerships  Bob Rohrlack	E140 Building Organizational Excellence  Bob Harris	E240 Strong Associations for the Future  Lowell Aplebaum	E343 Building a Brighter Future: Business Leadership in Education  CEW	C340 Strategic Planning  Alysia Cook	C360 Culture of Innovation  Cally D'Angelo	C330 Everyday Ethics  Markey Pierre	C310 Budgeting and the Bottom Line  Mike Gellman
4-1	Jason Mock	C470 Advocacy and Alliances  Joseph Jones	C430 Becoming a Strategic Leader  Libby Spears	E142 Fundamentals of Community and Economic Development  Alysia Cook	E241-a Strong Chambers for the Future -a  Jeremy Arthur	E350 The Art of Persuasion and Negotiation  Alysia Cook	C420 Current Legal Issues Facing Your Organization  Andy Dye	C460 Integrating Strategic Technology Solutions  George Breeden	C441 Industry Trends  Anissa Starnes	C490 Organization Leadership for the Future  Jeremy Arthur
4-2	Ken Phelps	C430 Becoming a Strategic Leader  Libby Spears	C420 Current Legal Issues Facing Your Organization  Andy Dye	E150 Unleash the Leader Within  Teri Smiley	E241-b Strong Chambers for the Future - b  Teri Smiley	E360 Strategic Communications  	C460 Integrating Strategic Technology Solutions  George Breeden	C441 Industry Trends  Anissa Starnes	C470 Advocacy and Alliances  Joseph Jones	C490 Organization Leadership for the Future  Justin Patton
		11:30 AM	4:00 PM	E163 Communicating Through Media  Chakisse Newton	E243 Creating a Future-Ready Workforce  Christine Kennedy	E362 Policy Development and Implementation  Bob Harris	5:00 PM	11:30 AM	4:00 PM	11:30 AM
				E180 Building Better Boards and Committees  Lowell Aplebaum	E244 Using Data to Grow and Sustain Your Organization  George Breeden	E380 Delivering Value  Jeremy Arthur				
				6:15 PM	E250 PACs and Political Endorsements  Joseph Jones	12:30 PM				
						10:00 AM				

**New Faculty**

**Audited Course**