

# ASSOCIATION OF AMERICANS HELPING OTHERS

DASHBOARD --- APRIL 30, 2021

STATEMENT OF ACTIVITY	(1)	(2)	(3)	(4)
	FY 2021			
CONSOLIDATED OPERATIONS	ANNUAL BUDGET	BUDGET 10 MOS APRIL	ACTUAL 10 MOS APRIL	PROJECTED YEAR
<b><u>REVENUE</u></b>				
Membership Dues	853,000	694,167	709,196	881,179
Contributions and Grants	575,000	496,017	266,431	383,181
Program Fees	651,000	586,375	647,358	673,433
Rentals	275,000	225,500	252,308	295,008
Investment Income	110,000	108,000	108,189	114,189
Other Income	70,000	61,350	68,577	80,077
<b><u>Total - Revenue</u></b>	<b>2,534,000</b>	<b>2,171,408</b>	<b>2,052,059</b>	<b>2,427,067</b>
<b><u>EXPENSES</u></b>				
Salaries/Taxes/Benefits/Training	908,000	757,497	656,639	799,222
Consulting / Professional Fees	192,000	162,083	130,446	176,113
Legal/Accounting/Computer Services	94,000	84,833	92,405	112,405
Other Direct Program Support	725,000	639,967	614,383	735,816
Mailing/Postage/Printing/Editing	355,000	306,322	303,036	357,610
Other Expenses	280,000	231,990	196,590	255,918
<b><u>Total - Expense</u></b>	<b>2,554,000</b>	<b>2,182,692</b>	<b>1,993,499</b>	<b>2,437,084</b>
<b>CHANGE IN NET ASSETS</b>	<b>(20,000)</b>	<b>(11,283)</b>	<b>58,560</b>	<b>(10,017)</b>

**ASSOCIATION OF AMERICANS HELPING OTHERS**  
**DASHBOARD --- APRIL 30, 2021**

STATEMENT OF ACTIVITY	(1)	(2)	(3)	(4)	(5)	(6)
	FY 2021				FY 2020	
CONSOLIDATED OPERATIONS	ANNUAL BUDGET	BUDGET 10 MOS APRIL	ACTUAL 10 MOS APRIL	PROJECTED YEAR	ACTUAL 10 MOS APRIL	ACTUAL YEAR
<b><u>REVENUE</u></b>						
Membership Dues	853,000	694,167	709,196	881,179	641,500	796,650
Contributions and Grants	575,000	496,017	266,431	383,181	293,969	440,153
Program Fees	651,000	586,375	647,358	673,433	647,426	667,297
Rentals	275,000	225,500	252,308	295,008	219,844	250,229
Investment Income	110,000	108,000	108,189	114,189	204,128	222,974
Other Income	70,000	61,350	68,577	80,077	46,360	55,550
<b><u>Total - Revenue</u></b>	<b>2,534,000</b>	<b>2,171,408</b>	<b>2,052,059</b>	<b>2,427,067</b>	<b>2,053,227</b>	<b>2,432,853</b>
<b><u>EXPENSES</u></b>						
Salaries/Taxes/Benefits/Training	908,000	757,497	656,639	799,222	699,305	828,297
Consulting / Professional Fees	192,000	162,083	130,446	176,113	162,199	191,453
Legal/Accounting/Computer Services	94,000	84,833	92,405	112,405	85,331	95,287
Other Direct Program Support	725,000	639,967	614,383	735,816	613,513	740,110
Mailing/Postage/Printing/Editing	355,000	306,322	303,036	357,610	326,321	412,559
Other Expenses	280,000	231,990	196,590	255,918	146,625	205,180
<b><u>Total - Expense</u></b>	<b>2,554,000</b>	<b>2,182,692</b>	<b>1,993,499</b>	<b>2,437,084</b>	<b>2,033,294</b>	<b>2,472,886</b>
<b>CHANGE IN NET ASSETS</b>	<b>(20,000)</b>	<b>(11,283)</b>	<b>58,560</b>	<b>(10,017)</b>	<b>19,933</b>	<b>(40,033)</b>

# ASSOCIATION OF AMERICANS HELPING OTHERS

DASHBOARD --- APRIL 30, 2020

STATEMENT OF ACTIVITY	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	FY 2021				FY 2020		FY 2022
CONSOLIDATED OPERATIONS	ANNUAL BUDGET	BUDGET 10 MOS APRIL	ACTUAL 10 MOS APRIL	PROJECTED YEAR	ACTUAL 10 MOS APRIL	ACTUAL YEAR	PROPOSED BUDGET
<b>REVENUE</b>							
Membership Dues	853,000	694,167	709,196	881,179	641,500	796,650	900,000
Contributions and Grants	575,000	496,017	266,431	383,181	293,969	440,153	450,000
Program Fees	651,000	586,375	647,358	673,433	647,426	667,297	700,000
Rentals	275,000	225,500	252,308	295,008	219,844	250,229	310,000
Investment Income	110,000	108,000	108,189	114,189	204,128	222,974	110,000
Other Income	70,000	61,350	68,577	80,077	46,360	55,550	75,000
<b>Total - Revenue</b>	<b>2,534,000</b>	<b>2,171,408</b>	<b>2,052,059</b>	<b>2,427,067</b>	<b>2,053,227</b>	<b>2,432,853</b>	<b>2,545,000</b>
<b>EXPENSES</b>							
Salaries/Taxes/Benefits/Training	908,000	757,497	656,639	799,222	699,305	828,297	850,000
Consulting / Professional Fees	192,000	162,083	130,446	176,113	162,199	191,453	180,000
Legal/Accounting/Computer Services	94,000	84,833	92,405	112,405	85,331	95,287	120,000
Other Direct Program Support	725,000	639,967	614,383	735,816	613,513	740,110	750,000
Mailing/Postage/Printing/Editing	355,000	306,322	303,036	357,610	326,321	412,559	365,000
Other Expenses	280,000	231,990	196,590	255,918	146,625	205,180	260,000
<b>Total - Expense</b>	<b>2,554,000</b>	<b>2,182,692</b>	<b>1,993,499</b>	<b>2,437,084</b>	<b>2,033,294</b>	<b>2,472,886</b>	<b>2,525,000</b>
<b>CHANGE IN NET ASSETS</b>	<b>(20,000)</b>	<b>(11,283)</b>	<b>58,560</b>	<b>(10,017)</b>	<b>19,933</b>	<b>(40,033)</b>	<b>20,000</b>

Add Next Year Budget

**ASSOCIATION OF AMERICANS HELPING OTHERS**  
**DASHBOARD --- APRIL 30, 2021**

STATEMENT OF ACTIVITY	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	FY 2021				FY 2020		FY 2022
CONSOLIDATED OPERATIONS	ANNUAL BUDGET	BUDGET 10 MOS APRIL	ACTUAL 10 MOS APRIL	PROJECTED YEAR	ACTUAL 10 MOS APRIL	ACTUAL YEAR	PROPOSED BUDGET
<b>REVENUE</b>							
Membership Dues	853,000	694,167	709,196	881,179	641,500	796,650	900,000
Contributions and Grants	575,000	496,017	266,431	383,181	293,969	440,153	450,000
Program Fees	651,000	586,375	647,358	673,433	647,426	667,297	700,000
Rentals	275,000	225,500	252,308	295,008	219,844	250,229	310,000
Investment Income	110,000	108,000	108,189	114,189	204,128	222,974	110,000
Other Income	70,000	61,350	68,577	80,077	46,360	55,550	75,000
<b>Total - Revenue</b>	<b>2,534,000</b>	<b>2,171,408</b>	<b>2,052,059</b>	<b>2,427,067</b>	<b>2,053,227</b>	<b>2,432,853</b>	<b>2,545,000</b>
<b>EXPENSES</b>							
Salaries/Taxes/Benefits/Training	908,000	757,497	656,639	799,222	699,305	828,297	850,000
Consulting / Professional Fees	192,000	162,083	130,446	176,113	162,199	191,453	180,000
Legal/Accounting/Computer Services	94,000	84,833	92,405	112,405	85,331	95,287	120,000
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Other Expenses	280,000	231,990	196,590	255,918	146,625	205,180	260,000
<b>Total - Expense</b>	<b>2,554,000</b>	<b>2,182,692</b>	<b>1,993,499</b>	<b>2,437,084</b>	<b>2,033,294</b>	<b>2,472,886</b>	<b>2,525,000</b>
<b>CHANGE IN NET ASSETS</b>	<b>(20,000)</b>	<b>(11,283)</b>	<b>58,560</b>	<b>(10,017)</b>	<b>19,933</b>	<b>(40,033)</b>	<b>20,000</b>

STATEMENT OF FINANCIAL POSITION		
	Apr 30, 2021	June 30, 2020
<b>ASSETS</b>		
Cash	523,755	473,755
Investments	687,586	697,866
Pledges and Accounts Receivable	415,887	393,888
Inventory and Prepaid Expenses	225,678	212,338
Fixed Assets - Net	210,723	244,135
<b>Total Assets</b>	<b>2,063,629</b>	<b>2,021,982</b>
<b>LIABILITIES</b>		
Accounts Payable	85,673	52,979
Accrued Expenses	46,992	61,315
Deferred Income and Deposits	227,889	193,713
Line-of-Credit	0	0
<b>Total Liabilities</b>	<b>360,554</b>	<b>308,007</b>
<b>NET ASSETS</b>		
Unrestricted	1,208,767	1,122,734
Temporarily Restricted	274,589	371,522
Endowment - Permanently Restricted	219,719	219,719
<b>Total Net Assets</b>	<b>1,703,075</b>	<b>1,713,975</b>
<b>Total Liabilities and Net Assets</b>	<b>2,063,629</b>	<b>2,021,982</b>

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<b>Total - Revenue</b>	<b>2,534,000</b>	<b>2,171,408</b>	<b>2,052,059</b>	<b>2,427,067</b>	<b>2,053,227</b>	<b>2,432,853</b>	<b>2,545,000</b>
<b>EXPENSES</b>							
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<b>Total Liabilities and Net Assets</b>	<b>2,063,629</b>	<b>2,021,982</b>

MEMBERSHIP STATISTICS		
<b>NEW MEMBERSHIPS</b>		
FY 2021	112	
<b>TERMINATED MEMBERSHIPS</b>		
NON-RENEWAL & LIFE CONVERT		
FY 2021	62	
<b>PROJECTED MEMBERSHIP &amp; RETENTION RATE</b>		
FY 2021	550	88%

MEMBERSHIPS			
	YEAR-TO-DATE	PROJECTED YE	BUDGET
FY 2021	525	550	520
	YEAR-TO-DATE	ACTUAL YE	BUDGET
FY 2020	475	500	480