



Sustainability Education 4 Nonprofits

FINANCIAL HEALTH ASSESSMENT AND IMPLEMENTATION FRAMEWORK

Step One: Financial Health Assessment

Financial Health Assessing the Balance Sheet	Vulnerability of Funding Sources Revenue and Support	Demand Volatility Pressure Increased / (Decreased) Services, Events, Programs Expenses
List Strengths: 1. _____ 2. _____ 3. _____ 4. _____	Rock Solid: (80% to 100% Retention) _____% (% _____) decrease _____% (% _____) decrease _____% (% _____) decrease _____% (% _____) decrease	List Services, Events, Programs (that will or should change) 1. _____ 2. _____ 3. _____ 4. _____ 5. _____
List Weaknesses: 1. _____ 2. _____ 3. _____ 4. _____	Vulnerable: (50% to 80% Retention) _____% (% _____) decrease _____% (% _____) decrease _____% (% _____) decrease _____% (% _____) decrease _____% (% _____) decrease	Controllable (<u>Can</u> ramp Up or Down) _____% (\$ _____) decrease _____% (\$ _____) decrease _____% (\$ _____) decrease _____% \$ _____ increase _____% \$ _____ increase _____% \$ _____ increase Total _____ \$ _____
Operating Reserves: (current) Goal - # of Mos Budget _____ Actual - # of Mos Budget _____ Available for Use # of Mos _____	Shaky: (0% to 50% Retention) _____% (% _____) decrease _____% (% _____) decrease _____% (% _____) decrease _____% (% _____) decrease _____% (% _____) decrease	Uncontrollable (<u>Will</u> ramp Up or Down) _____% (\$ _____) decrease _____% (\$ _____) decrease _____% (\$ _____) decrease _____% \$ _____ increase _____% \$ _____ increase _____% \$ _____ increase Total _____ \$ _____

Step Two: Operating Reserve Position (reference and adjust to your operating reserve policy)

Weak [] Less Than 3 Months	Neutral [] 3 Months to 6 Months	Strong [] Over 6 Months
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Step Three: Financial Health Driven Actions

Actions:	Super-Short-Term (now)	Short-Term (30 to 60 days)
1) _____	[]	[]
2) _____	[]	[]
3) _____	[]	[]
4) _____	[]	[]