

Michael Reddington, CFI

President

InQuasive, Inc.

Charlotte, NC

mreddington@inquasive.com

704-256-7716

Michael Reddington is an Executive Resource, Certified Forensic Interviewer and the President of InQuasive, Inc. As Michael's investigative and business careers evolved he discovered the cognitive processes that drive customers to commit to saying "I'll buy it", employees to commit to saying "I'll do it" and suspects to commit to saying "I did it" are all nearly identical. As a result he developed the Disciplined Listening Method to provide people with the skills and perspectives they need to use the truth to their advantage.

Michael has been invited by companies, government agencies and executive groups to facilitate his programs across the United States, Canada, The United Kingdom, Ireland, Europe, Africa and the Middle East. He has led over one thousand programs and educated over ten thousand participants from over 50 countries. He leads programs on topics including leadership communication, sales, negotiation, customer service, and interview and interrogation techniques.

Michael goes well beyond facilitating and advising. He applies customized content specifically designed to meet the needs of each client with a humorous and intelligent delivery style. His diligent preparation, attention to each participant's concerns, and added context coalesce to drive home the learning objectives. With Michael it's never a presentation or advisory session, it's always an experience.