

Code	Section	Title	First Name	Last Name	Score	Count
C110	1-1	Financial Fitness	Mike	Gellman	4.61	30
C125	1-1	Hiring, Firing, and Everything In Between	Pam	Green	4.75	12
C130	1-1	Unleash the Leader Within	Chuck	Carringer	4.79	22
C150	1-1	Communicating with Confidence	Libby	Spears	4.85	27
C180	1-1	Guide to Governance	Bob	Harris	4.98	19
C185	1-1	Recruit, Engage and Retain Your Members	Mike	Varney	4.77	39
C220	2-1	Is That Legal?	Dave	Goch	4.74	22
C230	2-1	Managers Who Motivate	David	Aaker	4.89	6
C250	2-1	Customer Service Inside and Out	Chuck	Carringer	4.85	11
C260	2-1	Marketing Strategies	Erin	Bemis	4.93	14
C261	2-1	Events: Strategy and Operations	Stephanie	Meisner-Maggard	4.33	15
C270	2-1	Effective Government Affairs Programs	Amy	Showalter	4.57	25
C220	2-2	Is That Legal?	Dave	Goch	4.82	11
C230	2-2	Managers Who Motivate	Justin	Patton	4.83	12
C250	2-2	Customer Service Inside and Out	David	Aaker	4.39	11
C260	2-2	Marketing Strategies	Stephanie	Meisner-Maggard	4.10	16
C261	2-2	Events: Strategy and Operations	Erin	Bemis	5.00	20
C270	2-2	Effective Government Affairs Programs	Jennings	Imel	4.11	6
C310	3-1	Budgeting and the Bottom Line	Mike	Gellman	5.00	12
C330	3-1	Everyday Ethics	Kimberly	Nastasi	4.70	21
C340	3-1	Strategic Planning	Pat	McGaughey	4.53	5
C341	3-1	Win-Win Partnerships	Joe	Henning	4.82	13
C360	3-1	Culture of Innovation	Pam	Green	3.93	14
C380	3-1	Volunteer Development	Megan	Lucas	4.94	21

C310	3-2	Budgeting and the Bottom Line	Mike	Gellman	5.00	4
C330	3-2	Everyday Ethics	Kimberly	Nastasi	4.81	16
C340	3-2	Strategic Planning	Pat	McGaughey	4.81	9
C341	3-2	Win-Win Partnerships	Joe	Henning	4.78	6
C360	3-2	Culture of Innovation	Pam	Green	4.96	9
C380	3-2	Volunteer Development	Megan	Lucas	5.00	13
C420	4-1	Current Legal Issues Facing Your Organization	Dave	Goch	4.36	15
C430	4-1	Becoming a Strategic Manager	Bill	Lee	4.79	13
C441	4-1	Industry Forecast	Vicki	Horton	4.11	9
C460	4-1	Integrating Strategic Technology Solutions	Bob	Thomas	4.30	10
C470	4-1	Advocacy and Alliances	Jennings	Imel	4.60	5
C490	4-1	Organization Leadership for the Future	Steve	Swafford	5.00	6
C420	4-2	Current Legal Issues Facing Your Organization	Dave	Goch	4.22	12
C430	4-2	Becoming a Strategic Manager	Libby	Spears	4.67	12
C441	4-2	Industry Forecast	Vicki	Horton	3.88	11
C460	4-2	Integrating Strategic Technology Solutions	Bob	Thomas	4.62	14
C470	4-2	Advocacy and Alliances	Amy	Showalter	4.12	14
C490	4-2	Organization Leadership for the Future	Justin	Patton	5.00	8
E110	E1	Revvng Your Revenue Stream	Pat	McGaughey	4.74	22
E120	E1	Executive Law	Dave	Goch	4.46	8
E126	E1	Dealing with Challenging Employees	Pam	Green	4.83	16
E140	E1	Building Organizational Excellence	Bill	St. John	3.85	16
E142	E1	Fundamentals of Community and Economic Development	Vicki	Horton	4.81	12
E161	E1	Business Communication Technology Trends	Erin	Bemis	5.00	13

E180	E1	Building Better Boards and Committees	Bob	Thomas	4.61	12
E210	E2	Executive Finance	Mike	Gellman	4.92	13
E211	E2	Sponsorship Solicitation	Pat	McGaughey	4.63	26
E230	E2	Managing Upward	David	Aaker	4.63	19
E240	E2	Strong Associations for the Future	Bob	Harris	4.97	11
E241	E2	Strong Chambers for the Future	Joe	Henning	4.65	21
E243	E2	Developing a Competitive Workforce	Caitlin	Codella	4.95	20
E244	E2	Using Data to Grow and Sustain Your Organization	Cathi	Hight	4.78	12
E330	E3	Learning to Let Go	Chuck	Carringer	4.90	20
E331	E3	CEO Lessons Learned	Gary	LaBranche	4.69	15
E340	E3	501(c)(3) Foundations	Mike	Gellman	4.78	9
E350	E3	The Art of Persuasion and Negotiation	Libby	Spears	4.90	17
E360	E3	Strategic Communications	Stephanie	Meisner-Maggard	4.46	13
E362	E3	Policy Development and Implementation	Bob	Harris	5.00	13
E380	E3	Delivering Value	Raymond	Towle	4.88	16