

<b>Class Code</b>	<b>Title</b>	<b>Section</b>	<b>Faculty</b>	<b>Faculty Score</b>
C110	Financial Fitness	1-1	Mike Gellman	4.49
C125	Hiring, Firing and Everything In Between	1-1	Kristi Trader	3.74
C130	Unleash the Leader Within	1-1	Steve Swafford	4.50
C150	Communicating with Confidence	1-1	Erin Bemis	4.67
C180	Guide to Governance	1-1	Kelly Hall	4.56
C185	Recruit, Engage, and Retain Your Members	1-1	Vicki Horton	4.29
C220	Is That Legal?	2-1	Dave Goch	4.79
C230	Mangers Who Motivate	2-1	Libby Spears	5.00
C250	Customer Service Inside and Out	2-1	David Aaker	5.00
C260	Marketing Strategies	2-1	Kristi Trader	4.74
C261	Events: Strategy and Operations	2-1	Brad Lacy	5.00
C270	Effective Government Affairs Programs	2-1	Robert Medler	5.00
C310	Budgeting and the Bottom Line	3-1	Mike Gellman	4.85
C330	Everyday Ethics	3-1	David Aaker	4.75
C340	Strategic Planning	3-1	Frank Kenny	4.73
C341	Win-Win Partnerships	3-1	Steve Swafford	4.62
C360	Innovate or Die	3-1	Greg Roth	4.42
C380	Volunteer Development	3-1	Kristi Trader	4.06
C420	Current Legal Issues Facing Your Organization	4-1	Dave Goch	4.82
C430	Becoming a Strategic Leader	4-1	Libby Spears	4.55
C441	Industry Forecast	4-1	Vicki Horton	4.78
C460	Integrating Strategic Technology Solutions	4-1	Frank Kenny	3.82
C470	Advocacy and Alliances	4-1	Robert Medler	4.29
C490	Organization Leadership for the Future	4-1	Steve Swafford	5.00
E110	Revvng Your Revenue Stream	E1	Brad Lacy	4.17
E120	Executive Law	E1	Dave Goch	4.50
E140	Building Organizational Excellence	E1	Kelly Hall	4.28
E142	Fundamentals of Community and Economic Development	E1	Vicki Horton	4.67
E163	Communicating Through the Media	E1	Greg Roth	4.44
E180	Building Better Boards and Committes	E1	David Aaker	4.19
E210	Executive Finance	E2	Mike Gellman	4.67
E211	Sponsorship Solicitation	E2	Kelly Hall	4.47
E240	Strong Associations for the Future	E2	Steve Swafford	4.44

E241	Strong Chambers for the Future	E2	Chris Wallace	4.52
E244	Using Data to Grow and Sustain Your Organization	E2	Frank Kenny	4.60
E250	PACs and Political Endorsements	E2	Robert Medler	4.56
E331	CEO Lessons Learned	E3	Frank Kenny	4.22
E340	501(c)(3) Foundations	E3	Mike Gellman	4.54
E342	Advanced Strategies of Community and Economic Development	E3	Vicki Horton	4.87
E350	The Art of Persuasion and Negotiation	E3	Steve Swafford	4.69
E360	Strategic Communications	E3	Greg Roth	4.50
E380	Delivering Value	E3	Raymond Towle	4.86