

Class Number	Title	Section	Faculty	Faculty Score
C110	Financial Fitness	1-1	Mike Gellman	4.51
C110	Financial Fitness	1-2	Mike Gellman	4.56
C125	Hiring, Firing and Everything In Between	1-1	Kathleen Dunn	4.74
C125	Hiring, Firing and Everything In Between	1-2	Kathleen Dunn	4.50
C130	Unleash the Leader Within	1-1	Claire Louder	4.67
C130	Unleash the Leader Within	1-2	Claire Louder	3.67
C150	Communicating with Confidence	1-1	Justin Patton	4.83
C150	Communicating with Confidence	1-2	Justin Patton	4.78
C180	Guide to Governance	1-1	Bob Harris	4.70
C180	Guide to Governance	1-2	Bob Harris	4.67
C185	Recruit, Engage, and Retain Your Members	1-1	Vicki Horton	4.76
C185	Recruit, Engage, and Retain Your Members	1-2	Vicki Horton	4.56
C220	Is That Legal?	2-1	Sam Erkonen	4.13
C220	Is That Legal?	2-2	Sam Erkonen	4.22
C230	Mangers Who Motivate	2-1	Justin Patton	4.83
C230	Mangers Who Motivate	2-2	Susan Katz	4.40
C250	Customer Service Inside and Out	2-1	David Aaker	4.88
C250	Customer Service Inside and Out	2-2	David Aaker	4.83
C260	Marketing Strategies	2-1	Chakisse Newton	4.36
C260	Marketing Strategies	2-2	Chakisse Newton	4.37
C261	Events: Strategy and Operations	2-1	Aaron Wolowiec	4.47
C261	Events: Strategy and Operations	2-2	Aaron Wolowiec	3.67
C270	Effective Government Affairs Programs	2-1	Pete McNamara	4.55
C270	Effective Government Affairs Programs	2-2	Pete McNamara	4.71
C310	Budgeting and the Bottom Line	3-1	Mike Gellman	4.49
C330	Everyday Ethics	3-1	David Aaker	4.78
C340	Strategic Planning	3-1	Bob Harris	4.94
C341	Win-Win Partnerships	3-1	Claire Louder	4.11
C360	Innovate or Die	3-1	Frank Kenny	4.25
C380	Volunteer Development	3-1	Matt McCormick	4.43
C420	Current Legal Issues Facing Your Organization	4-1	Sam Erkonen	4.08
C430	Becoming a Strategic Leader	4-1	Susan Katz	4.38
C441	Industry Forecast	4-1	Matt McCormick	4.70

C460	Integrating Strategic Technology Solutions	4-1	Frank Kenny	3.97
C470	Advocacy and Alliances	4-1	Steve McAllister	4.05
C490	Organization Leadership for the Future	4-1	Justin Patton	5.00
E110	Revving Your Revenue Stream	E1	Paul Frey	4.58
E120	Executive Law	E1	Sam Erkonen	4.52
E126	Dealing with Challenging Employees	E1	Kathleen Dunn	4.39
E140	Building Organizational Excellence	E1	Bob Harris	4.72
E142	Fundamentals of Community and Economic Development	E1	Megan Lucas	4.73
E163	Communicating Through the Media	E1	Jennifer Ransaw Sm	3.24
E180	Building Better Boards and Committes	E1	Claire Louder	4.67
E210	Executive Finance	E2	Mike Gellman	4.71
E211	Sponsorship Solicitation	E2	Paul Frey	4.19
E230	Managing Upward	E2	Chakisse Newton	4.76
E240	Strong Associations for the Future	E2	Bob Harris	4.81
E241	Strong Chambers for the Future	E2	Megan Lucas	4.60
E243	Developing a Competitive Workforce	E2	Caitlin Codella	4.96
E250	PACs and Political Endorsements	E2	Steve McAllister	5.00
E310	Dues and Don't's	E3	Megan Lucas	4.33
E330	Learning to Let Go	E3	David Aaker	4.78
E331	CEO Lessons Learned	E3	Matt McCormick	4.67
E340	501(c)(3) Foundations	E3	Mike Gellman	3.86
E350	The Art of Persuasion and Negotiation	E3	Chakisse Newton	4.82
E360	Strategic Communications	E3	Jennifer Ransaw Sm	4.15
E380	Delivering Value	E3	Raymond Towle	4.67