

Code	Section	Title	Faculty	Faculty Score
C110	1-1	Financial Fitness	Bob Foulks	4.75
C110	1-2	Financial Fitness	Bob Foulks	4.60
C125	1-1	Hiring, Firing and Everything In Between	Pam Green	4.94
C125	1-2	Hiring, Firing and Everything In Between	Tammy Wellbrock	4.06
C130	1-1	Unleash the Leader Within	David Aaker	4.61
C130	1-2	Unleash the Leader Within	Tracey Jones	4.33
C150	1-1	Communicating with Confidence	Bill Graham	4.83
C150	1-2	Communicating with Confidence	Bill Graham	4.75
C180	1-1	Guide to Governance	Bob Harris	4.79
C180	1-2	Guide to Governance	Bob Harris	4.50
C185	1-1	Recruit, Engage, and Retain Your Members	Mike Varney	4.22
C185	1-2	Recruit, Engage, and Retain Your Members	Mike Varney	4.37
C220	2-1	Is That Legal?	Dave Goch	4.63
C230	2-1	Mangers Who Motivate	Russ Salzman	3.59
C250	2-1	Customer Service Inside and Out	David Aaker	4.75
C260	2-1	Marketing Strategies	Kelly Hall	4.13
C261	2-1	Events: Strategy and Operations	Bob Thomas	4.88
C270	2-1	Effective Government Affairs Programs	Ben Taylor	4.51
C310	3-1	Budgeting and the Bottom Line	Bob Foulks	3.59
C330	3-1	Everyday Ethics	David Aaker	4.53
C340	3-1	Strategic Planning	Russ Salzman	4.06
C341	3-1	Win-Win Partnerships	Jeff Griffin	4.34
C360	3-1	Innovate or Die	Tracey Jones	3.29
C380	3-1	Volunteer Development	Kelly Hall	4.23
C420	4-1	Current Legal Issues Facing Your Organization	Dave Goch	4.80
C430	4-1	Becoming a Strategic Leader	Bob Thomas	4.17
C441	4-1	Industry Forecast	Randall Chase	3.67
C460	4-1	Integrating Strategic Technology Solutions	Randall Chase	3.98

C470	4-1	Advocacy and Alliances	Kelly Hall	3.33
C490	4-1	Organization Leadership for the Future	Bill Graham	4.93
E110	E1	Revving Your Revenue Stream	Tammy Wellbrock	3.84
E120	E1	Executive Law	Dave Goch	4.76
E142	E1	Fundamentals of Community and Economic Development	Tim McKee	3.93
E161	E1	Business Communication Technology Trends	Randall Chase	4.15
E163	E1	Communicating Through the Media	Jeff Griffin	4.15
E180	E1	Building Better Boards and Committes	Tracey Jones	3.27
E210	E2	Executive Finance	Bob Foulks	4.86
E230	E2	Managing Upward	Pam Green	4.67
E240	E2	Strong Associations for the Future	Russ Salzman	4.48
E241	E2	Strong Chambers for the Future	Tammy Wellbrock	3.83
E243	E2	Developing a Competitive Workforce	Caitlin Codella Low	5.00
E244	E2	Using Data to Grow and Sustain Your Organization	Bob Thomas	4.61
E330	E3	Learning to Let Go	David Aaker	4.48
E331	E3	CEO Lessons Learned	Russ Salzman	4.21
E340	E3	501(c)(3) Foundations	Bob Foulks	4.22
E360	E3	Strategic Communications	Bob Thomas	4.66
E362	E3	Policy Development and Implementation	Bob Harris	4.92
E380	E3	Delivering Value	Raymond Towle	4.84