

Code	Section	Class Title	First Name	Last Name	Score
C110	1-1	Financial Fitness	Mike	Gellman	4.50
C110	1-2	Financial Fitness	Mike	Gellman	4.60
C125	1-1	Hiring, Firing, and Everything In Between	Claire	Kuhl	4.86
C125	1-2	Hiring, Firing, and Everything In Between	Claire	Kuhl	4.38
C130	1-1	Unleash the Leader Within	George	Breeden	3.50
C130	1-2	Unleash the Leader Within	Claire	Louder	3.95
C150	1-1	Communicating with Confidence	Justin	Patton	4.75
C150	1-2	Communicating with Confidence	Justin	Patton	4.94
C180	1-1	Guide to Governance	Elissa	Myers	4.61
C180	1-2	Guide to Governance	Elissa	Myers	4.11
C185	1-1	Recruit, Engage, and Retain Your Members	Kyle	Sexton	4.48
C185	1-2	Recruit, Engage, and Retain Your Members	Kyle	Sexton	4.94
C220	2-1	Is That Legal?	Sam	Erkonen	4.60
C220	2-2	Is That Legal?	Dave	Goch	4.97
C230	2-1	Managers Who Motivate	Kate	Scherr-Adams	4.97
C230	2-2	Managers Who Motivate	Justin	Patton	4.95
C250	2-1	Customer Service Inside and Out	David	Aaker	4.82
C250	2-2	Customer Service Inside and Out	David	Aaker	5.00
C260	2-1	Marketing Strategies	Jonathan	Rick	4.40
C260	2-2	Marketing Strategies	Jonathan	Rick	2.90
C261	2-1	Events: Strategy and Operations	Aaron	Wolowiec	5.00
C261	2-2	Events: Strategy and Operations	Aaron	Wolowiec	4.45
C270	2-1	Effective Government Affairs Programs	Pete	McNamara	4.70
C270	2-2	Effective Government Affairs Programs	Pete	McNamara	4.60
C310	3-1	Budgeting and the Bottom Line	Mike	Gellman	4.65
C330	3-1	Everyday Ethics	David	Aaker	4.79
C340	3-1	Strategic Planning	Bob	Harris	4.93
C341	3-1	Win-Win Partnerships	Claire	Louder	4.51
C360	3-1	Innovate or Die	George	Breeden	4.20
C380	3-1	Volunteer Development	Kate	Scherr-Adams	3.96
C420	4-1	Current Legal Issues Facing Your Organization	Dave	Goch	4.69
C430	4-1	Becoming a Strategic Manager	David	Aaker	3.50

Code	Section	Class Title	First Name	Last Name	Score
C441	4-1	Industry Forecast	Lauren	Mountain	3.95
C460	4-1	Integrating Strategic Technology Solutions	Kyle	Sexton	4.90
C470	4-1	Advocacy and Alliances	Steve	McAllister	4.62
C490	4-1	Organization Leadership for the Future	Justin	Patton	4.90
E110	E1	Revving Your Revenue Stream	Lauren	Mountain	3.12
E120	E1	Executive Law	Sam	Erkonen	4.72
E126	E1	Dealing with Challenging Employees	Claire	Kuhl	4.38
E140	E1	Building Organizational Excellence	Bob	Harris	4.66
E142	E1	Fundamentals of Community and Economic Development	Megan	Lucas	4.90
E161	E1	Business Communication Technology Trends	Meghan	Longenecker	4.46
E180	E1	Building Better Boards and Committees	Claire	Louder	4.03
E210	E2	Executive Finance	Mike	Gellman	4.66
E211	E2	Sponsorship Solicitation	Aaron	Wolowiec	4.87
E240	E2	Strong Associations for the Future	Bob	Harris	4.94
E241	E2	Strong Chambers for the Future	Megan	Lucas	4.90
E243	E2	Developing a Competitive Workforce	Jaimie	Francis	4.83
E244	E2	Using Data to Grow and Sustain Your Organization	George	Breden	4.50
E250	E2	PACs and Political Endorsements	Steve	McAllister	4.38
E310	E3	Dues and Don'ts	Kyle	Sexton	4.86
E330	E3	Learning to Let Go	David	Aaker	4.72
E342	E3	Advanced Strategies of Community and Economic Development	Megan	Lucas	4.70
E350	E3	The Art of Persuasion and Negotiation	Lauren	Mountain	3.77
E360	E3	Strategic Communications	Meghan	Longenecker	4.44
E362	E3	Policy Development and Implementation	Elissa	Myers	4.48
E380	E3	Delivering Value	Raymond	Towle	4.74