	Winter 2014										
	Monday January 6 8:00 AM	Monday January 6 12:45 PM	Tuesday January 7 8:00 AM	Tuesday January 7 12:45 PM	Wednesday January 8 8:00 AM	Wednesday January 8 10:30 AM	Wednesday January 8 1:45 PM	Thursday January 9 8:00 AM	Thursday January 9 12:45 PM		
	C185	C110	C150	E110	E210	E310	C125	C130	C180		
1 - 1	Recruit, Engage, & Retain Members	Financial Fitness	Speaking with Confidence	Revving Your Revenue Stream	Executive Finance	Dues and Don'ts	Hiring, Firing, and Ev. Between	Unleash the Leader Within	Guide to Governance		
	D. Aaker	M. Gellman	B. Graham	P. McGaughey	M. Gellman	C. Hight	S. Birnbach	L. Aplebaum	B. Harris		
	C180	C150	C110	E120	E211	E330	C185	C130	C125		
1 - 2	Guide to Governance	Speaking with Confidence	Financial Fitness	Executive Law	Sponsorship Solicitation	Learning to Let Go	Recruit, Engage, & Retain Members	Unleash the Leader Within	Hiring, Firing, and Ev. Between		
	B. Harris	B. Graham	M. Gellman	S. Erkonen	D. Aaker	D. Aaker	D. Aaker	H. Duckworth	S. Birnbach		
	C230	C260	C250	E126	E230	E331	C220	C270	C261		
2 - 1	Managers Who Motivate	Marketing Strategies	Customer Service Inside and Out	Dealing with Challenging Employees	Managing Upward	CEO Lessons Learned	Is That Legal?	Effective Govmt Affairs Programs	Events: Strategy and Operations		
	S. Birnbach	C. Hight	K. Robertson	S. Birnbach	C. Hight	M. McCormick	S. Erkonen	D. Kilby	P. McGaughey		
	C250	C230	C220	E140	E240	E342	C270	C261	C260		
2 - 2	Customer Service Inside and Out	Managers Who Motivate	Is That Legal?	Building Org. Excellence	Strong Assoc. for the Future	Advanced Strategies of Com. & Ec. Dev.	Effective Govmt Affairs Programs	Events: Strategy and Operations	Marketing Strategies		
	K. Robertson	S. Birnbach	S. Erkonen	B. Harris	B. Harris	M. Lucas	D. Kilby	P. McGaughey	C. Hight		
	C341	C340	C330	E142	E241	E350	C360	C310	C380		
3 - 1	Win-Win Partnerships	Strategic Planning	Everyday Ethics	Fundamentals of Com. & Ec. Dev.	Strong Chambers for the Future	The Art and Persuasion of Negotiation	Innovate or Die	Budgeting and the Bottom Line	Volunteer Management		
	P. McGaughey	B. Harris	D. Aaker	M. Lucas	M. McCormick	P. McGaughey	J. Settich	M. Gellman	H. Duckworth		
	C310	C341	C340	E161	E243	E360	C380	C330	C360		
3 - 2	Budgeting and the Bottom Line	Win-Win Partnerships	Strategic Planning	Technology Trends and Tools	Developing a Competitive Workforce	Rethinking Communications	Volunteer Management	Everyday Ethics	Innovate or Die		
	M. Gellman	P. McGaughey	B. Harris	K. Sexton	J. Matthews	B. Graham	L. Aplebaum	D. Aaker	B. Graham		
	C441	C460	C430	E180	E244	E362	C440	C470	C490		
4 - 1	Industry Forecast	Integrating Strategic Tech. Solutions	Becoming a Strategic Manager	Building Better Boards and Committees	Using Data to Grow & Sustain Your Org.	Policy Development and Implementation	Collaborative Leadership	Advocacy and Alliances	IOM and Beyond		
	C. Hight	K. Sexton	J. Settich	A. Starnes	B. Graham	B. Harris	B. Graham	J. Kavinoky	B. Foulks		
	C460	C430	C441		E250	E380	C470	C440	C490		
4 - 2	Integrating Strategic Tech. Solutions	Becoming a Strategic Manager	Industry Forecast		Creating a Gov. Affairs Program	Delivering Value	Advocacy and Alliances	Collaborative Leadership	IOM and Beyond		
	K. Sexton	J. Settich	C. Hight		D. Castner	R. Towle	J. Kavinoky	B. Graham	D. Aaker		
					E263						
					Communicating Through the Media						
					K. Robertson						
	11:30 AM	4:15 PM	11:30 AM	2:45 PM	10:00 AM	12:30 PM	5:00 PM	11:30 AM	4:00 PM		

	Midwest 2014										
	Monday	Monday	Tuesday	Tuesday	Wednesday	Wednesday	Wednesday	Thursday	Thursday		
	June 2 8:00 AM	June 2 12:30 PM	June 3 8:00 AM	June 3 12:00 PM	June 4 8:00 AM	June 4 10:30 AM	June 4 1:30 PM	June 5 8:00 AM	June 5 12:30 PM		
	C180	C125	C110	E110	E210	E310	C150	C130	C185		
1-1	Guide to Governance	Hiring, Firing, and Ev. Between	Financial Fitness	Revving Your Revenue Stream	Executive Finance	Dues and Don'ts	Speaking with Confidence	Unleash the Leader Within	Recruit, Engage, & Retain Members		
	B. Harris	S. Birnbach	M. Gellman	P. McGaughey	M. Gellman	C. Hight	B. Graham	B. Thomas	D. Aaker		
	C125	C110	C150	E120	E211	E330	C185	C180	C130		
1-2	Hiring, Firing, and Ev. Between	Financial Fitness	Speaking with Confidence	Executive Law	Sponsorship Solicitation	Learning to Let Go	Recruit, Engage, & Retain Members	Guide to Governance	Unleash the Leader Within		
	S. Birnbach	M. Gellman	E. McDonough	D. Goch	P. McGaughey	S. Birnbach	D. Aaker	B. Harris	B. Thomas		
	C260	C261	C220	E126	E230	E342	C270	C250	C230		
2 - 1	Marketing Strategies	Events: Strategy & Operations	Is That Legal?	Dealing with Challenging Employees	Managing Upward	Adv. Strategies of Comm. & Ec. Dev.	Effective Govmt Affairs Programs	Customer Service Inside and Out	Managers Who Motivate		
	E. McDonough	P. McGaughey	D. Goch	S. Birnbach	J. Weiss	T. McKee	B. Sepic	D. Aaker	S. Birnbach		
	C330	C340	C341	E140	E240	E350	C380	C310	C360		
3 - 1	Everyday Ethics	Strategic Planning	Win-Win Partnerships	Building Org. Excellence	Strong Assoc. for the Future	The Art of Persuasion and Negotiation	Volunteer Management	Budgeting and the Bottom Line	Innovate or Die		
	P. McGaughey	B. Harris	P. McGauhey	B. Harris	B. Harris	P. McGaughey	S. Birnbach	M. Gellman	B. Graham		
	C470	C460	C430	E142	E241	E360	C441	C440	C490		
4 - 1	Advocacy and Alliances	Integrating Strategic Tech. Solutions	Becoming a Strategic Manager	Fundamentals of Comm. and Ec. Dev.	Strong Chambers for the Future	Rethinking Communications	Industry Forecast	Collaborative Leadership	IOM and Beyond		
	B. Malkasian	F. Kenny	J. Weiss	Т. МсКее	D. Aaker	B. Graham	C. Hight	B. Graham	B. Foulks		
				E161	E244	E362					
				Technology Trends and Tools	Using Data to Grow & Sustain Your Org.	Policy Development & Implementation					
				F. Kenny	F. Kenny	B. Harris					
				E180		E380					
				Building Better Boards and Committees		Delive ri ng Value					
				J. Henning		R. Towle					
	11:30 AM	4:00 PM	11:30 AM	2:00 PM	10:00 AM	12:30 PM	5:00 PM	11:30 AM	4:00 PM		

	Southeast 2014										
	Monday June 23 8:00 AM	Monday June 23 12:30 PM	Tuesday June 24 8:00 AM	Tuesday June 24 12:00 PM	Wednesday June 25 8:00 AM	Wednesday June 25 10:30 AM	Wednesday June 25 1:30 PM	Thursday June 26 8:00 AM	Thursday June 26 12:30 PM		
	C125	C130	C180	E110	E210	E310	C185	C150	C110		
1-1	Hiring, Firing, and Ev. Between	Unleash the Leader Within	Guide to Governance	Revving Your Revenue Stream	Executive Finance	Dues and Don'ts	Recruit, Engage, & Retain Members	Speaking with Confidence	Financial Fitness		
	S. Birnbach	C. Grant	B. Harris	C. Ewart	M. Gellman	C. Hight	C. Ewart	B. Graham	M. Gellman		
	C185	C110	C130	E120	E211	E330	C180	C125	C150		
1 -2	Recruit, Engage, & Retain Members	Financial Fitness	Unleash the Leader Within	Executive Law	Sponsorship Solicitation	Learning to Let Go	Guide to Governance	Hiring, Firing, and Ev. Between	Speaking with Confidence		
	A. Medlin	M. Gellman	E. Myers	S. Erkonen	P. McGaughey	D. Aaker	B. Harris	S. Birnbach	B. Graham		
	C230	C261	C270	E140	E241	E342	C220	C260	C250		
2 - 1	Managers Who Motivate	Events: Strategy & Operations	Effective Govmt Affairs Programs	Building Org. Excellence	Strong Chambers for the Future	Adv. Strategies of Comm. and Ec. Dev.	Is That Legal?	Marketing Strategies	Customer Service Inside and Out		
	E. Myers	C. Ewart	M. Hallmark	B. Harris	D. Aaker	E. Davis	S. Erkonen	C. Hight	D. Aaker		
	C270	C250	C220	E142	E241	E350	C260	C230	C261		
2 - 2	Effective Govmt Affairs Programs	Customer Service Inside and Out	Is That Legal?	Fundamentals of Comm.and Ec. Dev.	Strong Chambers for the Future	The Art of Persuasion and Negotiation	Marketing Strategies	Managers Who Motivate	Events: Strategy & Operations		
	M. Hallmark	D. Aaker	S. Erknonen	E. Davis	C. Ewart	P. McGaughey	C. Hight	P. McGaughey	C. Ewart		
	C340	C341	C310	E161	E243	E360	C380	C360	C330		
3 - 1	Strategic Planning	Win-Win Partnerships	Budgeting and the Bottom Line	Technology Trends and Tools	Developing a Competitive Workforce	Rethinking Communications	Volunteer Management	Innovate or Die	Everyday Ethics		
	C. Ewart	A. Medlin	M. Gellman	R. Henry	J. Matthews	B. Graham	J. Foley	D. Hearn	P. McGaughey		
	C340	C380	C341	E180	E244	E362	C330	C310	C360		
3 - 2	Strategic Planning	Volunteer Management	Win-Win Partnerships	Building Better Boards and Committees	Using Data to Grow & Sustain Your Org.	Policy Development and Implementation	Everyday Ethics	Budgeting and the Bottom Line	Innovate or Die		
	B. Harris	S. Birnbach	A. Medlin	A. Starnes	C. Hight	B. Harris	D. Aaker	M. Gellman	D. Hearn		
	C460	C430	C440	E263	E250	E380	C470	C441	C490		
4-1	Integrating Strategic Tech. Solutions	Becoming a Strategic Manager	Collaborative Leadership	Communicating Through the Media	Creating a Government Affairs Program	Delivering Value	Advocacy and Alliances	Industry Forecast	IOM and Beyond		
	R. Henry	S. Sartelle	J. Foley	C. Grant	M. Hallmark	J. Arthur	C. Van Rysselberge	C. Ewart	B. Foulks		
	11:30 AM	4:00 PM	11:30 AM	2:00 PM	10:00 AM	12:30 PM	5:00 PM	11:30 AM	4:00 PM		

	West 2014										
	Monday July 14 8:00 AM	Monday July 14 12:30 PM	Tuesday July 15 8:00 AM	Tuesday July 15 12:00 PM	Wednesday July 16 8:00 AM	Wednesday July 16 10:30 AM	Wednesday July 16 1:30 PM	Thursday July 17 8:00 AM	Thursday July 17 12:30 PM		
	C110	C125	C180	E110	E210	E310	C130	C150	C185		
1 - 1	Financial Fitness	Hiring, Firing, and Ev. Between	Guide to Governance	Revving Your Revenue Stream	Executive Finance	Dues and Don'ts	Unleash the Leader Within	Speaking with Confidence	Recruit, Engage, & Retain Members		
	M. Gellman	S. Birnbach	B. Harris	B. Lacy	M. Gellman	C. Hight	J. Scott	B. Baker	D. Aaker		
	C260	C270	C220	E120	E211	E330	C261	C230	C250		
2 - 1	Marketing Strategies	Effective Govmt Affairs Programs	Is That Legal?	Executive Law	Sponsorship Solicitation	Learning to Let Go	Events: Strategy & Operations	Managers Who Motivate	Customer Service Inside and Out		
	B. Baker	S. Worth	D. Goch	D. Goch	K. Sexton	S. Birnbach	B. Lacy	J. Sandford	K. Robertson		
	C340	C360	C310	E126	E230	E331	C341	C330	C380		
3 - 1	Strategic Planning	Innovate or Die	Budgeting and the Bottom Line	Dealing with Challenging Employees	Managing Upward	CEO Lessons Learned	Win-Win Partnerships	Everyday Ethics	Volunteer Management		
	B. Harris	D. Aaker	M. Gellman	S. Birnbach	D. Aaker	B. St. John	B. Baker	J. Scott	S. Swafford		
	C470	C460	C440	E140	E241	E350	C430	C441	C490		
4 - 1	Advocacy and Alliances	Integrating Strategic Tech. Solutions	Collaborative Leadership	Building Org. Excellence	Strong Chambers for the Future	The Art of Persuasion and Negotiation	Becoming a Strategic Manager	Industry Forecast	IOM and Beyond		
	S. Worth	B. Baker	D. Aaker	B. Harris	M. Lucas	S. Swafford	B. St. John	C. Hight	B. Foulks		
				E142	E244	E360					
				Fundamentals of Comm. and Ec. Dev.	Using Data to Grow & Sustain Your Org.	Rethinking Communications					
				M. Lucas	C. Hight	K. Sexton					
				E161	E250	E362					
				Technology Trends and Tools	Creating a Government Affairs Program	Policy Development & Implementation					
				B. Baker	D. Castner	J. Sandford					
				E180	E263	E380					
				Building Better Boards and Committees	Communicating Through the Media	Delive ri ng Value					
				D. Aaker	K. Robertson	R. Towle					
	11:30 AM	4:00 PM	11:30 AM	2:00 PM	10:00 AM	12:30 PM	5:00 PM	11:30 AM	4:00 PM		

	Northeast 2014										
	Monday July 28 8:00 AM	Monday July 28 12:30 PM	Tuesday July 29 8:00 AM	Tuesday July 29 12:00 PM	Wednesday July 30 8:00 AM	Wednesday July 30 10:30 AM	Wednesday July 30 1:30 PM	Thursday July 31 8:00 AM	Thursday July 31 12:30 PM		
	C150	C125	C180	E110	E210	E310	C110	C185	C130		
1-1	Speaking with Confidence	Hiring, Firing, and Ev. Between	Guide to Governance	Revving Your Revenue Stream	Executive Finance	Dues and Don'ts	Financial Fitness	Recruit, Engage, & Retain Members	Unleash the Leader Within		
	B. Graham	C. Firlotte	B. Harris	B. Pawlucy	M. Gellman	C. Hight	M. Gellman	P. McGaughey	M. Seidler		
	C180	C125	C150	E120	E211	E330	C130	C110	C185		
1 - 2	Guide to Governance	Hiring, Firing, and Ev. Between	Speaking with Confidence	Executive Law	Sponsorship Solicitation	Learning to Let Go	Unleash the Leader Within	Financial Fitness	Recruit, Engage, & Retain Members		
	B. Harris	S. Birnbach	B. Graham	D. Goch	S. Carle	M. Seidler	M. Seidler	M. Gellman	P. McGaughey		
	C260	C270	C220	E126	E230	E331	C230	C261	C250		
2 - 1	Marketing Strategies	Effective Govmt Affairs Programs	Is That Legal?	Dealing with Challenging Employees	Managing Upward	CEO Lessons Learned	Managers Who Motivate	Events: Strategy & Operations	Customer Service Inside and Out		
	C. Wallace	G. O'Hara	D. Goch	S. Birnbach	S. Katz	S. Carle	S. Birnbach	C. Hight	D. Aaker		
	C380	C340	C330	E140	E240	E350	C341	C360	C310		
3 - 1	Volunteer Management	Strategic Planning	Everyday Ethics	Building Org. Excellence	Strong Assoc. for the Future	The Art of Persuasion and Negotiation	Win-Win Partnerships	Innovate or Die	Budgeting and the Bottom Line		
	B. Pawlucy	B. Harris	D. Aaker	B. Harris	K. Guida	P. McGaughey	P. McGaughey	D. Aaker	M. Gellman		
	C440	C460	C470	E142	E241	E360	C441	C430	C490		
4 - 1	Collaborative Leadership	Integrating Strategic Tech. Solutions	Advocacy and Alliances	Fundamentals of Comm. and Ec. Dev.	Strong Chambers for the Future	Rethinking Communications	Industry Forecast	Becoming a Strategic Manager	IOM and Beyond		
	C. Firlotte	R. Henry	C. Dority	C. Wallace	D. Aaker	B. Graham	S. Carle	S. Katz	B. Foulks		
				E161	E243	E362					
				Technology Trends and Tools	Developing a Competitive Workforce	Policy Development & Implementation					
				R. Henry	J. Matthews	B. Pawlucy					
				E180	E244	E380					
				Building Better Boards and Committees	Using Data to Grow & Sustain Your Org.	Delivering Value					
				D. Aaker	B. Graham	R. Towle					
				E263	E250						
				Communicating Through the Media	Creating a Government Affairs Program						
				E. Barks	C. Wallace						
	11:30 AM	4:00 PM	11:30 AM	2:00 PM	10:00 AM	12:30 PM	5:00 PM	11:30 AM	4:00 PM		