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Alan teaches executives leadership skills and to model the beneficial behaviors to develop others as leaders. He differentiates himself by investing the time to understand his clients and their organizational needs so that he can create keynotes, team coaching and training that empowers new thinking which results in powerful new actions.

His book, published by Jossey-Bass, entitled: *LEADERSHIP CONVERSATIONS; Challenging High Potential Managers to Become Great Leaders* ensures a long-term development process with models that 1) demonstrate how to use both the Leadership and the Management Mindsets to focus on important activities; 2) successfully connects and aligns people with all four critical leadership conversations: Building Relationships, Developing Others, Making Decisions and Taking Action; and 3) ensures that all 3 Perspectives are used in each conversation to achieve forward thinking and achievable results. A key differentiator in this book is the combination of new, yet proven, models interwoven with real-world experience.

Alan brings his clients twenty-five years of leadership experience. After getting an MBA from Wharton, he gained solid experience in Marketing, Strategic Planning and Finance including positions at Merrill Lynch, Gillette, Bausch & Lomb, Chase Lincoln First Bank, Marriott, and as the President and CEO of a training organization with multinational clients. Alan understands both the business and personal development needs at all levels of management.

Previously as a Leadership and Change Management Professor at Georgetown's McDonough School of Business and now as a Learning Director at Wharton Executive Education, Alan works with executive students from diverse backgrounds in private industry, government, and the non-profit sector, earning instructor ratings as high as 4.87/5.